



# OVERSEAS PAYMENTS. MAKING YOUR BUSINESS GOALS A REALITY

## WHAT CAN WE DO FOR YOU?

Whatever your business is looking to achieve, you can look to us to help make it happen. In the face of unpredictable political, economic and business climates, we'll work together to create an overseas payments strategy that can help make your business plans a reality.

## THERE IS NO SUCH THING AS A TYPICAL CUSTOMER

Before we put pen to paper or carry out a single trade, we work with you to understand what your business needs are, so we can develop the right strategy based on your appetite for risk.

We can do this either online or through an Account Manager with a team of risk management experts showing you the way.

## OUR PRODUCTS INCLUDE

- Spot Contracts
- Forward Contracts
- Market Orders
- Hedging Solutions
- International Payments

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WE'RE DIFFERENT  
BECAUSE OF HOW  
WE DO BUSINESS.  
EVERYTHING WE  
DO IS CENTRED  
AROUND YOUR  
GOALS.

- Jamie Jemmeson  
ACSI, MST A

”

## LUMON AT A GLANCE



**22 YEARS OF  
RESULTS-DRIVEN  
PERFORMANCE**



**OVER 113,000  
PAYMENTS GLOBALLY**



**OVER £3.2BN  
BUSINESS  
TRADING IN 2021**



**BESPOKE CREDIT  
FACILITIES TO  
SUPPORT HEDGING**

LUMON



## SEE THE WHOLE STORY, NOT JUST THE HEADLINE RATES

There's more to foreign exchange than rates. From basic international trade-related payments to sophisticated hedging and commercial strategies, we can help you analyse currency risks and understand the options available.

### **AN ONGOING RELATIONSHIP, NOT A ONE-OFF TRANSACTION**

As your needs will change over time, we adapt to them.

### **MONITORING MARKETS, ACTING ON INSIGHTS**

We monitor the markets on your behalf and give you the most up-to-date market insight for informed trade execution decisions. So you can focus on your business.

### **YOU DEAL WITH PEOPLE, NOT PROCESSES**

That's why our experts monitor your positions and keeps you informed about the markets, it's nothing without the people behind it.

Over the years, we've built up a team of experts from UK & European banks, the Foreign Exchange industry and global risk advisory businesses. And we're always on hand to offer you our expertise.

### **WE KEEP YOU UPDATED**

To protect your business from the ups and downs of the currency markets, we report back regularly on your overseas payment strategy's performance. So you can be flexible and adapt your plans.

## WHAT OUR CUSTOMERS SAY

"The service Lloyd and his colleagues provide is second to none. Helios have very particular needs due to our German parent company setting the exchange rates internally for accounting purposes. Lloyd is aware of this and if/when the FX exchange rates are near this rate, he will let us know, which is so helpful!"

**Sarah Leslie**  
**Accountant**  
**Helios Ventilation Systems**

"Their service delivery model is to be envied, as they carefully manage the risk, make their calculations with speed and deliver the exchange in record time."

When it comes to brokering foreign currency exchange, we would be at a loss without their expert market knowledge."

**Manish Shah**  
**Director**  
**Sigma Pharmaceuticals**

## READY TO TALK?

Just get in touch. Our experts will get to know you and your business, so we can come up with the perfect plan

Email the team at [business@lumonpay.com](mailto:business@lumonpay.com),  
visit [lumonpay.com](http://lumonpay.com) or call us on **+44 (0)203 384 7280**

This document is intended to provide you with information on the services Lumon Pay Ltd (LPL) offer and should not be interpreted as advice or as a solicitation to offer to buy or sell any currency or as a recommendation to trade.

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